

Fulfillment Fund



Annual Report 2022





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A Message from Leadership

Dear Friends and Supporters,

Los Angeles is a place where communities beautifully collide. It's also where extraordinary wealth and resources are juxtaposed against tremendous need. Those who need the most support often have trouble knowing about or connecting with the right help. We first observed this 45 years ago when we saw how disparate the resources were for youth from lower-income pockets of this place we call home.

While there is a myriad of organizations supporting many aspects of need in our community, the only way to provide meaningful and holistic support is by harnessing the power of collaboration and partnership. Fulfillment Fund strives to serve as a bridge through thoughtful and robust partnerships across and outside our sector so that students can easily access many resources to support their journey.

As schools and public spaces reopened this year, we focused on building and strengthening our partnerships and seeking new collaboration opportunities. It was clear that humanity collectively sought and valued community, and we saw this moment as the moment to double down on our core belief that we could do more together than we could alone.

We helped our current school partners to keep our students college-bound while they focused on safety measures and learning loss. We began relationships with new organizations, Youth Orchestra Los Angeles, Wise Readers to Leaders, and Superbowl champions L.A. Rams, to bring more opportunities to corners of Los Angeles we hadn't yet been able to reach. We also engaged our corporate partners to provide our students with exclusive internships at their firms while also helping them advance their diversity and inclusion initiatives.

Community-building also meant embracing the return to in-person events with our students, such as Holiday Homecoming, Financial Aid workshops, College Signing Day, and our newly launched Summer Fest BBQ. We reconnected with students and met some of them in person for the first time. Our team engaged our donors and supporters for our first in-person spring event in three years, selling out our Sip & Celebrate event at the brand-new SoFi Stadium, home to the Lombardi Trophy that year. The 2021-22 fiscal year was a great year of growth for

our programs and solidifying the resources we need to provide our services effectively. Our community came together to support us through online donations during our end-of-year campaign and again during our paddle raise at Sip & Celebrate, surpassing our fundraising goals on both occasions. We were also so deeply humbled to receive a gift of \$3 million, which ensures that Fulfillment Fund continues to build momentum in the years to come.

However, the year was not without its challenges, going back and forth between reopening and quarantining, and events planned and then canceled due to COVID flare-ups. Our partner schools struggled to navigate the weekly changes of health restrictions, while colleges and universities had their own crises and difficulties re-starting their engines. The most challenging moment came at year-end when our beloved founder, Dr. Gary Gitnick, passed away.

With his vision and legacy, we have helped 28,000+ underserved youth over our 45 years and remain one of the oldest and largest L.A. nonprofits to support students to get into and complete college. But, as we stand in remembrance of Dr. Gitnick, we know he would be proud that in the last five years, including throughout the pandemic (and despite it), we have evolved and grown our programming to be even more impactful, tackling the question of what it means to truly uplift a student through the meaningful economic mobility that a college education provides. Today, through collaboration with other aligned community-based nonprofits and our generous corporate, foundation, and individual community of supporters, we can expand our reach outside school settings and bring Fulfillment Fund to more students than ever before.

With gratitude,



Wendy Spinner
Board Chair
Fulfillment Fund



Joanne Reyes, MA
CEO
Fulfillment Fund

About Fulfillment Fund

We uplift first-generation and lower-income students from poverty by empowering them to get into and graduate from college to embark on meaningful career paths that provide greater economic mobility.

Since 1977, Fulfillment Fund has empowered students in Los Angeles to access and afford higher education. By partnering with local high schools and organizations in educationally and economically under-resourced communities, we support our students through college graduation and provide crucial life skills to help them transition into the workforce successfully.

Our programs are designed intentionally with a holistic approach to provide high-quality, individualized programs to first-generation and lower-income students who need us most. We begin to support students in their early high school years and continue until they graduate college and start their careers. These eight- to ten-year relationships ensure they receive the best support possible to help them to reach their dreams and make lasting change for themselves and their families.

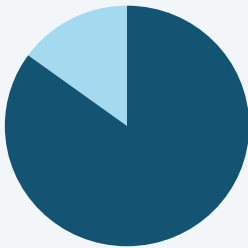


Who We Serve

28,000+ served & counting

2,777 Students Served in 2021-22, 99% BIPOC,

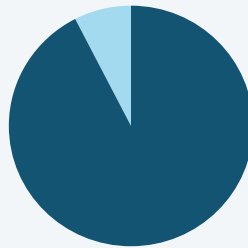
through our core programs, helping them overcome their unique financial, cultural, and educational barriers.
82% Latinx/Hispanic • 10% Asian/Pacific Islander • 5% Multi-racial/Other • 2% Black/African American • 1% White/Caucasian



85%

First-Generation

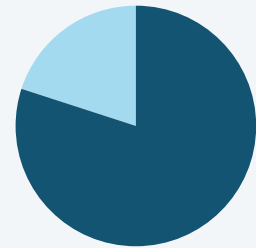
The majority of students we serve will be among the first generation in their families to graduate from college, making them first-generation college graduates.



93%

Low-Income

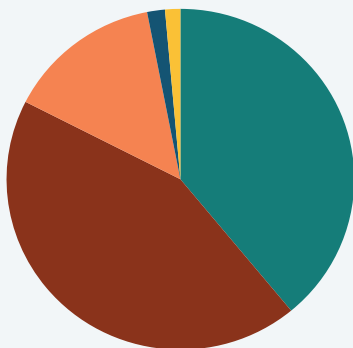
Many of our students come from low-income households and are eligible for free/reduced lunch or the Federal Pell/CA Dream Act financial aid grants.



81%

English Learners

Only 25% of our students speak English at home, while the rest speak more than 30 languages, from Spanish and Korean to Bengali and Tagalog.



College Enrollment Breakdown

61% — Four-Year Institutions

- 44% CSU System
- 14% UC System
- 2% CA Private
- 1% Out-Of-State

39% — Two-Year Institutions

- 13% Santa Monica College
- 11% Los Angeles City College
- 3% Los Angeles Trade-Tech
- 2% West Los Angeles College
- 2% Glendale Community College
- 8% Other

Our Programs and Impact

College Access Program

Fulfillment Fund's College Access Program serves students across six L.A. Title I high schools and two community-based organizations. Our services include college prep curriculum, individualized college counseling, financial aid support, scholarship support, college tours, and more.

Results

93% High School Graduation

compared to the LAUSD rate of 85%. We empower students to address challenges such as financial roadblocks and family expectations to complete high school and prepare for college.

97% FAFSA Completion

compared to the national average of 52%, or the LAUSD average of 72%. This rate is a widely accepted indicator to predict college enrollment trends.

7,000+ Career Series Attendees

To expose high school students to diverse career paths, we hosted our Career Speaker Series, featuring 15 sessions with 15 professionals.

2,968 1:1 Counseling Sessions

Our College Access Counselors partner with schools to ensure every junior and senior receives personalized support to achieve their college goals.

88% College Enrollment

for our high school graduates, compared to less than 70% among all LAUSD graduates. Among our students, 61% planned to attend 4-year schools, while 39% chose to enroll in community colleges.

5 Highly Competitive Scholars

Each year, our high school seniors win national competitions for prestigious scholarships. This year, we had three Dell Scholars, a Posse Scholar, and a QuestBridge Scholar.



College Success

Our College Success Program provides services that empower recent high school graduates to thrive in and graduate from college, while upperclassmen and alumni benefit from our career readiness opportunities. They receive one-on-one advisement, entry into Fulfillment Fund University (our summer melt initiative), access to Fulfillment Fund's scholarships, peer mentorship, and professional development workshops and webinars focused on life after college.

Results

95% Graduated or Persisted

thanks to the meaningful relationships maintained by our team. LAUSD has a 6-year graduation rate of 25%, compared to our rate of 89%.

48% Community College Students Transferred

to 4-year institutions or earned certificates. In L.A. Community College District's, 12.5% of transfer-intending students make it to a 4-year institution after six years.

\$277K in Scholarships

to help students pay for college, while also encouraging them in their degree programs. A total of 232 scholarships were awarded.

10 Peer Mentoring Campuses

to foster community-building among students. Our mentors conducted 804 one-on-one check-ins and 146 group activities.

34 Events and Workshops

were offered to promote a positive college-going experience and career readiness.

785 1:1 Advising Check-Ins

Our advisors check in with students continuously to help them thrive. We had 21% more College Success students this year.

Events and Moments

Destination College 2021

2021 marked the 25th year of our information-packed event, focused on inspiring high school students to “dream big” about their future. The virtual college conference took place on October 15 and 16. We hosted 12 workshops and presentations geared toward helping our high school student prepare for college. The event also included special guest speaker Rikki Mendias, founder of Hav A Sole and former fashion photographer who provided a sneaker giveaway to promote student engagement.



Career Speaker Series

Our second annual Career Speaker Series had a cumulative attendance of 7,000+ student logins from our five partner schools at the Robert F. Kennedy Community Schools campus. For six days in April, across 15 sessions, we engaged high school students by introducing them to professionals with diverse careers to help them explore what they might pursue as they begin to plan for college. Our volunteers represented a wide range of fields and companies like Wedbush Securities, Warner Bros., The L.A. Mayor's Office, and SoFi Stadium.

Grad Standouts on Fox News

Since 2021, Fox 11 has featured our outstanding students on their local news segment, Grad Standouts. This year in May, 16 Fulfillment Fund students were highlighted on Good Day L.A. for their coming high school graduation and for sharing their college plans. This tradition began from a need to celebrate our students who could not celebrate their graduations during the pandemic to evolve into a continued effort to showcase their hard work.

Career Expo 2021

Fulfillment Fund's Career Expo engaged 268 college students and alums with a multi-faceted approach to preparing for their future careers. The virtual event on November 4th included four career readiness workshops that assist with resume building, networking skills, and marketing yourself for the workforce. Participants also joined four moderated panels centered around their fields of interest with professionals representing companies such as Netflix and Comerica Bank. Many of our event sponsors, Elephant, Capital Group, Sony Pictures Entertainment, and SoCalGas, also participated in panels.

Holiday Homecoming

On December 21, our college students enjoyed our first in-person Holiday Homecoming since 2019. We host this event to build community with and among our college students as they return home for the holidays, this year screening *Spider-Man: No Way Home* at the Regal L.A. LIVE. We reached the theater's capacity with over 70 students and guests who played fun trivia games that led to prizes to reward students after their semester at school.



Summer Fest

We hosted our first-ever Summer Fest on July 29 in Cheviot Hills for our College Success Program students. The fun outdoor event brought 49 students together with old and new friends to enjoy the day as a part of our incredible community. Like Holiday Homecoming, the event is a community-building effort that embraces returning college-goers and allows us to spend time with them face-to-face. Attendees enjoyed delicious tacos, played games, and went on a treasure hunt, with winners taking home gift cards and other prizes.

Fulfillment Fund University

On May 25, June 2, and 4, our College Success Program hosted a hybrid of in-person and virtual workshops encompassing our Fulfillment Fund University, which combats the nationwide phenomenon known as summer melt, whereby students who get into college don't end up attending. Nationally, anywhere between 10-40% of students experience summer melt, with summer melt particularly high among low-income students.



Sip & Celebrate

For the first time since April 2019, Fulfillment Fund held its annual fundraising event, Sip & Celebrate, in person on Thursday, May 5, 2022. Our community of donors, supporters, alumni, and scholars came together for a celebration at SoFi Stadium. Michaela Pereira, anchor of Good Day L.A. on KTTV Fox 11, hosted the event that included honoring the Gitnick Family for their decades-long commitment to Fulfillment Fund and the inaugural presentation of the Kenny Washington Memorial Scholarship by the Los Angeles Rams to 13 students.

We had a full house with over 300 attendees. We raised more than \$650,000 to support our life-changing programs thanks to 217 generous donors and our Dean's List Sponsors Aurora Capital Partners, Cherna Gitnick and Family, and Latham & Watkins LLP.

The event made headlines in our local news on FOX 11 (KTLA) and CBS (KCAL) and was also featured on YahooNews and the Beverly Press, among others. At the home of our Super Bowl Champions, we enjoyed special appearances by the Vince Lombardi Trophy, Rampage, and Rams Cheerleaders.

We are so grateful to have such an incredible community that continues to show up when we call on them to support our students and mission. Thanks to their commitment and passion for education equity, we can continue serving students in Los Angeles and supporting them on their path to a brighter future.

Fundraising

As people began to gather in person again, we found that our community was bound together stronger than ever before, and it showed in our fundraising. We surpassed our event fundraising and end-of-year giving goals by well over our targets. The end of 2021 brought in over \$600,000, with \$465,885 through our Road Ahead campaign and \$152,792 for the Gary Gitnick Memorial Fund. In addition to these efforts, we received a \$3 million gift to honor Dr. Gitnick and allow us to continue our positive momentum.

We also thank our corporate sponsors who supported student events (Capital Group, Circle K, Comerica Bank, Elephant, SoCalGas, and Sony Pictures Entertainment) and matching challenges to inspire more giving (Bank of America and Elephant).

Foundation grants — including from local family offices to those with large, national scope — continue to make up a substantial portion of our philanthropic support. In addition to our operating and program grants, we were grateful to receive funding for scholarships from California Community Foundation, the Coto Foundation, and L.L. Foundation for Youth. Those renewing key programmatic support, such as the Windsong

Trust and Max H. Gluck Foundation, ensure we can sustain and grow our core services. Grants giving unrestricted operating funds such as Ralph M. Parsons Foundation and the Dwight Stuart Youth Fund, enable us to be agile and direct support to our areas of greatest need. We were also fortunate to receive early interest from several foundations, corporations, and individual donors, like Susan Bloch Kay, to support our strategic planning, capacity building, and launching new initiatives such as an in-depth career readiness program.

Finally, we counted on the support of committed volunteers who reached out to their networks to help uplift grassroots donations and build greater awareness about Fulfillment Fund. Board and Advancement Committee members rallied around our VIP Experience at Destination College. They leveraged the opportunity to invite their contacts to learn more about our mission and work. Our new Young Professionals Network also hosted its first fundraiser, launching a personalized end-of-year giving effort, Small Steps, Big Changes. In March, 26 volunteers leveraged their participation in the Big L.A. 5K to raise funds for Fulfillment Fund.



The Kindness of Strangers: Katherine

An accomplished professional with a bright disposition that lights up a room, you would never imagine the extent of the obstacles Katherine overcame at such a young age. Now part of Capital Group's Legal & Compliance team and an Orange County mom, she shares a story of resilience — like most Fulfillment Fund students — that she wears as a badge of honor.

Katherine's journey to her "American Dream" began in 1979; she was just a girl when her mother fled Vietnam with her and her older sister. Captured by the new communist regime, Katherine's father, a lawyer, was placed in a re-education prison where he remained for the next 11 years, enduring torture and separation from his family. Her mother bravely immigrated with her two daughters to a new country, where she did not speak the language, hoping to find a better life.

It was an uphill battle for Katherine's family growing up. She attended Belmont High School (1987-1991), where most kids didn't make it out of the inner city. The school was not equipped to support college-going dreams.

Luckily in ninth grade, Katherine was selected as one of five students to be a part of a Fulfillment Fund cohort at her school, thanks to her excellent grades and qualities that made her stand out as an exceptional student. She participated in Fulfillment Fund programs



“It’s so easy to get lost and become another statistic when you are growing up in the inner city.”

throughout high school that helped make college a reality. Katherine also remembers attending Fulfillment Fund galas and meeting our late founder, Dr. Gary Gitnick, who always had words of encouragement and empowered

her in her pursuit of education. “I never realized that there were people that really cared about low-income students until then,” she says.

During that time, Fulfillment Fund provided programs to smaller cohorts and funded in different ways, though they achieved similar success, albeit on a smaller scale. As a part of program opportunities at the time, Katherine could apply for a Fulfillment Fund Scholarship. Then supporter and donor Bill Haber read her essay and was so moved that his company, Creative Artists Agency (CAA), sponsored her entire post-secondary education at UC Irvine.

“Coming from a high school like mine, you need that support that you may not get at home — Fulfillment Fund provided a vision for you. I felt that [they] truly cared for students and wanted to support them in any way they can without conditions.”

Katherine stayed connected with Fulfillment Fund while attending college in Irvine but lost touch as she earned her Juris Doctorate at Western State College of Law. Once she established her career, she connected with

a former Fulfillment Fund staff member who kept her in the loop. However, it wasn’t until she began working with Capital Group, where she was introduced to our ScholarBridge chair, Sarah Lang, that she decided to re-engage.

“Ever since I was a part of the Fulfillment Fund family, I was motivated to give back to our community, whether by coming back to serve on a committee or donating, I knew I was going to do it,” Katherine says. Along with two other colleagues at Capital Group (Sarah Lang and Juan Anderson, who serve on ScholarBridge), Katherine helped to unlock a grant of \$54,000 for Fulfillment Fund through their philanthropic arm, Capital Cares.

When witnessing how much Fulfillment Fund has grown in our programming over the last 25 years, Katherine sees the value in our presence in high schools and our programs that now support students throughout their college careers and beyond. She acknowledges she was ambitious from a young age, inspired by her father’s legacy and the strangers who cheered her on to pursue her goals by earning a college degree and a Juris Doctorate, and achieving economic mobility.

“Students need to see and feel that we care about them, and Fulfillment Fund did that for me and showed me that people from different walks of life can support me and showed me a vision of myself that was attainable.”

Community Minded: Nazario

Nazario stands out in almost every opportunity he has to engage with others. He flourishes in social situations and is a natural leader, adapting quickly to most environments. From a young age, he played multiple instruments for his local church band and participated in church events. His strong sense of community also led him to volunteer for the Red Cross, coordinating blood drives and hosting fundraising events at his school.

He received an award of acknowledgment for High Honors and a Certificate of Recognition from the City of Los Angeles for his accomplishments in being an outstanding student. He did all this while maintaining a 4.2 GPA and staying highly engaged with Fulfillment Fund — and this was just during high school!

As an Ambassador School of Global Leadership alumnus ('21), Nazario received support from Fulfillment Fund since he was a ninth grader through in-classroom lessons and transitioned to more personalized support while he was in 11th and 12th grade. During this time, we learned that Nazario wanted to make his family proud and be a role model to his younger siblings as the first in his family to go to college.

His last high school years were during the height of the pandemic, which impacted his family by adding to their financial burden. Nazario's father was the family's sole breadwinner, supporting his family here and back home in Mexico. Like many of our families, his father's work hours were reduced, and his income significantly decreased, making the cost of college seem like an even steeper price tag.



“The fact that I’m attending college is a big step for my family and me. The next step is graduating.”

Nazario and his Fulfillment Fund College Counselor prioritized different ways to finance his education, applying to almost every option he was presented with, including private colleges. With his ambitious goal to pursue Cognitive Brain Science and a solid academic and extracurricular track record, he was a strong candidate. In the spring of 2021, he received a full-ride offer from his first-choice college, Tufts University.

The transition from high school to college was a new challenge. “On move-in day, I witnessed a multitude of parents helping their children move into their new housing, reminding them

“Knowing that you are the first to pave the way for the rest of your family, it motivates you to continue for the sake of your loved ones.”

that they were not alone,” Nazario recalls. “I felt alone in Massachusetts.” This would be one of the most significant adjustments he faced without the comfort of his family. He had to rebuild a new community for himself out east.

“I found other students like me — first-generation, low-income students from diverse backgrounds. My support system turned out to be new friends who were similar to me in various ways, from personality to social status, [and] counselors.”

As a resourceful student, he is taking full advantage of the webinars and workshops provided by our College Success Program. Nazario feels they help him build skills to thrive in the “real world,” engaging in our Career Expo, mock interviews, financial literacy, and time management lessons. He also discusses the importance of his wellness checks with his Fulfillment Fund College Success Advisor. “[They] remind me of the goals I want to achieve and feed me the enthusiasm and strength to keep going,” Nazario says.

After his first year away at Tufts, he’s staying on track with his school work and financial needs and finding his community. He’s excited about his future both in and outside of college, but most of all, he can’t wait to make his family proud.



The Gary Gitnick Scholarship and Memorial Fund

With a heavy heart, we shared with our alums, supporters, volunteers, and community that our founder, Dr. Gary Gitnick, passed away on November 4, 2021, surrounded by his loved ones.

For years, he brought people in from every corner of his universe to learn about the work of Fulfillment Fund. When he took on the Chair Emeritus role in 2019, he focused much of his efforts in the same way — marshaling support from those he knew to encourage, inspire, and uplift our students.

Dr. Gitnick's impact and legacy are tremendous. Thousands of students have had more opportunities because of his tenacity and passion in founding this incredible organization and ensuring its sustainability four-plus decades.

When you asked him what he loved most about Fulfillment Fund, he would always say it was

our students and all the good they are doing in the world. It truly uplifted him to know that his humble beginnings would inspire others like him to achieve and contribute to uplifting their families and communities.

To honor his incredible legacy, Fulfillment Fund created the Gary Gitnick Memorial Fund dedicated to helping students reach their fullest potential and achieve their educational and career goals. Later in the year, Fulfillment Fund launched Gary Gitnick Scholarship, rewarding a student who shares his commitment and passion for service.

He is deeply missed by all who knew him, especially for his unwavering passion for serving others, whether through medicine or education. Dr. Gitnick's legacy for supporting students with fewer opportunities in life continues through our team's work and our students' achievements.

Scholar Profile: Natalie

COLLEGE: UC Irvine
MAJOR: Biology

PARTNER HIGH SCHOOL:
New Open World Academy,
Class of '22, Fulfillment Fund
Student since 2018.

IN HER OWN WORDS:

For the past four-plus years, I have had to take an adult role. When my brother was still living with us before leaving for college, he would help my parents out with English paperwork and translating. At times, I remember seeing him stressed when he had finals or important things to do, yet I was still asked to make time when my parents needed help. When he went out of state, my parents struggled with paperwork in English; I realized how much my brother would translate for them. My brother

and I have a six-year age difference, and I have always looked up to him [but] my Spanish was not the best at first, but practice made me better at it. When I began high school, I wanted to be more fluent, so I took Spanish for native speakers and became fluent. My translations improved, and I was confident in taking an Advanced Placement Spanish exam without taking the course. I was proud that I was able to score a 5. To this day, I still help out my parents, and it's also easier to talk to other people. Being bilingual is something I'm proud of. It wasn't easy and took maturing at a young age, but I felt helpful by being able to help my parents out.

WHAT DOES GOING TO COLLEGE MEAN TO YOU AND YOUR FAMILY?

To me, college is more than just expanding my education. It is a college degree that will help me get into the workforce. I see myself working in the medical field, helping people in need. [I hope] my achievements [will show my parents] that their sacrifices and pain were all worth it.



The Kenny Washington Memorial Scholarship and L.A. Rams Partnership

Just after the new year, the Los Angeles Ram announced they were joining forces with Fulfillment Fund to launch the Kenny Washington Memorial Scholarship. The scholarship honors the legacy of Kenny Washington, who broke the NFL's color barrier in 1946 when he signed with the Los Angeles Rams, ending a 12-year ban on Black players in the NFL.

Funded by the Los Angeles Rams Foundation, this scholarship provides up to \$20,000 across four years to 13 (Kenny's number) students on their path toward college graduation. This initiative aims to support students from lower-resourced communities who are among the first in their families to pursue postsecondary education to achieve their educational and career goals. All scholarship recipients also receive college success advisement and support from Fulfillment Fund.

Fulfillment Fund received more than 300 submissions for the scholarship. Recipients were selected for their embodiment of Kenny Washington's core values: perseverance in the face of adversity, dedication to their goals and the Los Angeles community, fortitude through breaking barriers, and inspiring others around them to make a difference. Along with Fulfillment Fund students, Lincoln High School (Kenny's alma mater) students and those residing in Inglewood, Watts, Compton, South Los Angeles, East Los Angeles, or Downtown Los Angeles received priority consideration.

The partnership gained momentum as the Rams headed for the 2022 Super Bowl. Fulfillment Fund used this attention and earned significant screen time on Fox 11 and press hits on other outlets such as the OC Register and YahooNews to uplift this incredible scholarship and our supportive programs.

Thanks to the strength and success of this partnership, we were also able to host our spring fundraising event, Sip & Celebrate, at the home of our local Super Bowl champions, with special appearances by the Vince Lombardi Trophy, Rampage, and Rams Cheerleaders. The event also presented the inaugural Kenny Washington Scholars with their awards and garnered more press coverage for Fulfillment Fund and our high-profile partnership.

“We’re really excited to create a pathway to help individuals further their education.

We all want to make sure that nothing will prevent a student from being able to dream beyond their reality.”

— Johnathan Franklin, Director of Social Justice and Football Development for the Rams



Scholar Profile: Destiny

COLLEGE:
UCLA

MAJOR:
Biology

PARTNER HIGH SCHOOL:
**UCLA Community School,
Class of '22, Fulfillment Fund
Student since 2018.**

IN HER OWN WORDS:

I've always come from the wrong side of the tracks, the side where poverty and violence manifest. My life hasn't always resided in Koreatown. It began in San Fernando, where the sun rises too high in the valley of the mountains, where drug addicts thrive, where broken families live, and where I once lived. I remember the day I got taken away from my mom, the day [I was put into foster care]. I was seven years old. A caseworker bought me

a happy meal from McDonald's and dropped me off at a woman's house about twenty minutes from where I used to live while my brother got to stay with my grandparents in Koreatown. The realization of knowing I was all alone was terrifying. There was a big oak tree that covered my new foster home, and it was mesmerizing. What made my tree so beautiful was that it looked old and wise but not perfect. It had its chips and falling branches but was grounded and had a good foundation. After being in foster care twice, it made me realize how strong I am and how I hope to be a tree for my community by going to college. I don't have to be perfect, but I can be grounded enough to provide for my family.

WHAT DOES GOING TO COLLEGE MEAN TO YOU AND YOUR FAMILY?

I want to break the cycle in my family, and I know I will be the change. I'm really excited about what the future has in store for me and the opportunities I can provide for my family.

Financials

Statement of Financial Position Fiscal Year Ended 6/30/2022

Assets, Cash and Investments	\$5,240,150
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Pledges Receivable, Net	\$200,765
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Prepaid Expenses, Deposits, and Other Assets	\$618,568
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Property and Equipment, Net	\$19,261
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Total Assets	\$6,078,744
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Accounts Payable and Accrued Liabilities	\$258,704
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Other Liabilities	—
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Net Assets	\$5,820,040
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Total Liabilities and Net Assets	\$6,078,744
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Statement of Activities Fiscal Year Ended 6/30/2022

Contributions	\$5,224,348
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Special Events Income, Net	\$451,595
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Other Revenues	\$883,692
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Total Revenues	\$6,559,635
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Program Services	\$2,422,247
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Development	\$629,588
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Management and General	\$189,310
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Total Expenses	\$3,241,145
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Change in Net Assets	\$3,318,490
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Platinum
Transparency
2023

Candid.

GuideStar is the world's largest source of information about U.S. nonprofits and a trusted reporting entity. The Platinum Seal of Transparency, awarded to Fulfillment Fund, is the highest level of recognition they have that demonstrates our commitment to transparency and careful stewardship of the resources provided generously to us by our donors.



Great Nonprofits is the leading platform for community-sourced stories about nonprofits. Their recognition of Fulfillment Fund as a 2021 Top-Rated Nonprofit is made possible by the many positive reviews written by volunteers, donors, and students about their experiences with our organization and services.

Gratitude to Our Community

DONORS **\$1,000,000+** Anonymous

\$100,000 - \$999,999

Alan Lionel Fried Trust
Estate of Dorothy Waugh
Josh Klinefelter and Kelsey Minarik
L.L. Foundation For Youth
Windsong Trust

\$25,000 - \$99,999

AJA Foundation
Anonymous
Ares Management, LLC
Howard Banchik and Sandi Rosenbaum
Bank of America and the Bank of
America Charitable Foundation, Inc.
The Sheri and Les Biller Family
Foundation
Dwight Stuart Youth Fund
Robert Fraser
Cherna and Gary* Gitnick
Mark Gordon and Sally Whitehill
Greenfield Foundation
Jana Waring Greer and Randall Greer
Kathleen and John Hamilton
Mary A. James
John P. Lamerdin Scholarship Fund via
the California Community Foundation
Susan Bloch Kay and Stephen Kay
Kathy and John Kissick
Latham & Watkins, LLP
Los Angeles Rams
Max H. Gluck Foundation
Oppenheimer & Co.
Lincoln Robinson
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